

UDAAN



N. L. Dalmia[®]
**Institute of Management
Studies and Research**
(A School of Excellence of N. L. Dalmia Educational Society)


| VOLUME 3 | JULY TO DECEMBER 2022




Shaping tomorrow from
present perspective



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Summer Internship Project- Presentation & Viva



A cohort of 25 Sr. Alumni stepped up to help PGDM batch 2021-23 in assessing students SIP Reports by taking their presentations & Viva on 15th & 16th July, 2022. They shared their honest feedback on Research reports made by the students and guided where they can improvise and how they present it more effectively while sitting for placements. This was a graded activity conducted online /offline mode as per the alumni's availability and helped students gain soft & hard skills. This initiative led to an overwhelming nurturing experience with four-fold learning and for their insightful session.



JULY-22

Alumni who took SIP Presentation & Viva



JULY-22

Alumni Name	Course	Year of Passing	Organisation	Designation
Rohan Lele	MMS-Finance	2014-2016	Operations Manager at Koantek	Operations Manager
Ruchika Gupta	MBA-Finance	2005-07	Founder - Blue Duck Holidays & Shineup.Life	Founder
Vatsal Misra	MMS-Finance	2001-03	Secant Consultants Private Limited	Director
Pawan Lakhwani	Finance	2011-2013	Dream Incubator	Investment Professional
Dharmendra Dave	MBA-Finance	2003-05	PMS at JM Financial	Vice President
Shivanshu Murarka	MFM-Finance	2010-13	Operational Excellence at Bank of America	Senior Manager
Manogna Vaidya	MBA-Finance	2015-17	Citi Corp Services India Private Limited	Credit Risk Analyst
Shweta Singh	MBA- Finance	2007-09	-	Tax Senior-US
Harsh Shah	PGDM-Finance	2018-10	Investment Research at Aranca	Senior Analyst
Rishab Jain	MBA-Finance	2013-15	PWC	Senior Associate
Rushabh Shah	MBA-Finance	2015-17	Citi	Relationship Associate
Jateen solanki	MFM-Finance	2011-14	ARCHER Transnational Systems Pvt. Ltd	Manager



Alumni Name	Course	Year of Passing	Organisation	Designation
Vivek Punjabi	MMS-Finance	2008-10	IDBI Capital Markets & Securities Ltd	Assistant Vice President
Nikita Nautiyal	MBA-Finance	2014-16	Tata Consultancy Services	Business Development Manager
Nirmall Tulsyan	MMS-Finance	2000-02	Newgenn India	CEO
Mangesh palav	MMS-Finance	2015-17	DBS Bank	Associate
Bhoopesh Jain	MMS-Finance	2000-02	RNB Corporate Services Pvt Ltd	Founder & CEO
Prashant Chandak	MMS-Marketing	2002-04	Mahindra & Mahindra Ltd	Head
Vishal Khanna	MMS-Marketing	2001-03	ScreenMax MediaDISHUM BROADCASTING PRIVATE LIMITED	Head-Ad Sales(Dishum, Fakt Marathi & Aamar Cinema)Head - Ad Sal
Swati Singh	MBA-Marketing	2013-15	Microsoft	Data and AI Specialist Microsoft
Ronak Sanghvi	PGDBM-Marketing	2007-09	Amazon	Content Insight Manager
Shweta Tiwari	MMS-Marketing	2006-08	L&K Saatchi & Saatchi	AVP
Semina Sodawala	MHRDM-HR	2007-10	Confidential	Head HR
Manjri Shenavi	PGDBM-HR	2010-12	Accenture	-
Tajouddin Ansari	MMM-Marketing	2011-14	Kilitch Drugs Ltd.	Export Manager

JULY-22



New batch Induction-Talk with NLDIMSR Alumni Achievers

As part of the induction programme for the new batch, a talk with 4 of the Sr. Alumni was conducted on the 29th of July, 2022. It provided an opportunity for students to collect valuable information from alumni about various career tracks. The relaxed and intimate initiative included small-group discussions where students were encouraged to ask questions about alumni journey from campus to corporate. The initiative allowed for open and organic conversation between alumni and students. Thankful to our Sr. Alumni for sharing their journey and experiences with our new batch.

Alumni Name	Course	Year of Passing	Organisation	Designation
Gaurav Jain	MMS - Finance	2006-08	Spark Capital	Director
Ruchika Gupta	MBA-Finance	2005-07	Founder - Blue Duck Holidays and Shineup.Life	Founder
Ronak Sanghvi	PGDBM-Marketing	2007-09	Amazon	Content Insight Manager
Darshan Ringshia	PGDMB Finance	2008-2010	TRUST	Senior Vice President



JULY-22

MOCK INTERVIEWS

The Alumni Relations Team organised Mock Interviews for our students, inviting Alumni to help and to teach them techniques to ace an interview. 26 Sr. Alumni had participated for mock interviews which was held in the month of August and September, 2022 to prepare the students for final placement season. The interviews were conducted on the 27th and 28th of August and 3rd and 4th September



AUGUST-22

Alumni who took Mock Interviews



AUGUST-22

Name	Year of Passing	Current Designation	Current Company
Shivanshu Murarka	2013	Senior Manager	Bank of America
Apurv Ranjan	2018	Associate to MD & CEO	Hero Fincorp
Ankur Kalani	2015	AVP	CitiBank
Karan Rathod	2016	VP - Institutional Equity Sales	Elara Capital
Hersh Patel	2020	Senior Mock Research Analyst	CRISIL
Snehal Kulkarni	2008	Vice President-Investment Banking	Axis Capital
Keshav Kanoria	2017	AVP	Trica
Gaurav Jain	2007	Director - Institutional Equities	Spark Capital
Aarzo Khandelwal	2019	Senior Banking Analyst	CitiBank
Ankit Jhaveri	2017	Associate	Deutsche Bank
Arjit Pandey	2019	Senior Relationship Manager - Corporate Advisory	Batlivala & Karani Securities
Piyush Mehta	2008	Fund Manager	Caprize Investments
Anil Chaudary	2014	Internal Audit Associate	Goldman Sachs
Rishab Jain	2015	Senior Associate	PWC
Mangesh Palav	2017	Associate	DBS Bank



Name	Year of Graduation	Current Designation	Current Company
Amreen Shaikh	2017	Senior Research Analyst	CRISIL
Ankita Agarwal	2018	Associate	Natwest Group
Lokesh Sahu	2017	Senior Manager	HDFC Bank
Darshil Shah	2018	Investment Specialist	JP Morgan
Rahul Totia	2011	Associate Vice President	HSBC Global Asset
Anant Ruia	2011	Assistant Vice President	Axis Bank Ltd
Shweta Tiwari	2008	AVP	L&K Saatchi Saatchi
Bijal Parekh	2016	Digital Merchandising Manager	Croma
Gaurav Agarwal	2004	Head - Partnership & Alliance	Niyogin
Tushar Paharia	2009	Associate Director	Firmenich
Arihant Jain	2015	Senior Business Analyst	Kotak Mahindra Bank
Gaurav Kumar	2008	VP	Terrapay
Hridesh Singh	2003	Digital Marketing Consultant	Digital Samwaad
Mohit Shahane	2019	Associate - Catchment Marketing	Croma
Vishakha Karnani	2018	Marketing Manager	HDFC Bank
Deepraj Joshi	2003	VP - Project Management Office	SOTC Travel Ltd.

AUGUST-22



AUGUST-22

Name	Year of Graduation	Current Designation	Current Company
Kapil Jagtap	2012	CMI Lead - MENA Region	Unilever
Shailendra Yadav	2011	General Manager	Shandong
Pratik Agarwal	2014	Founder and Director	Mint Spaces
Ankit Mishra	2021	Portfolio Manager	Kotak Mahindra Bank
Bhavisha Kapadia	2019	Manager - Leadership and Organizational Development	CitiBank
Nazneen B.	2011	Training and Development Consultant	Freelancing



Pre-Placement Talk-Ms. Munmun Desai

As part of the placement drive, on 16th Sept 2022, the Alumni Relations Team invited Ms. Munmun Desai ~MD, B&K Securities to deliver a pre-placement talk for 2nd year Finance and Marketing students



This was a great opportunity for the students to hear from a successful industry professional with vast experience in the field of finance and securities. During the talk, Ms. Desai had shared insights about the company's mission, vision, and values, as well as the various departments and roles available to students seeking job placements. She have also spoken about the corporate's culture, work environment, and expectations from potential employees. Ms. Desai had shared her own journey and experiences in the industry, providing valuable advice to students looking to pursue a career in finance and securities. This would have included insights on the skills and knowledge required to succeed in the industry, as well as tips on how to prepare for the placement process. Additionally, Ms. Desai conducted a Q&A session, allowing students to ask questions about placement process. This was an excellent opportunity for students to clarify any doubts or concerns and gain a deeper understanding of the industry.



SEPTEMBER-22

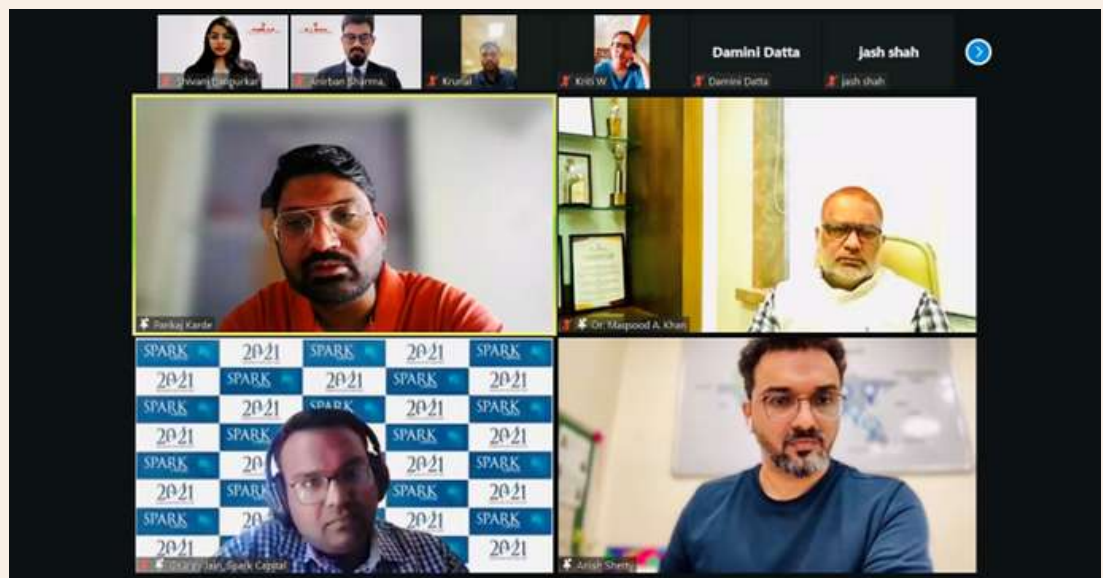


SEPTEMBER-22

Alumni Chapter Meet – West Zone

On September 24, 2022, Alumni Chapter Meet of West Zone was conducted. This meeting was conducted in an online mode which was attended by the Sr. Alumni of N.L. Dalmia Institute of Management Studies and Research. Alumni Association which was led by our Director Prof. M.A. Khan and Head of Alumni Relations- Mr. Anish Shette. It was a brainstorming session between the members in which various suggestions were put forward regarding the future plans of Alumni Committee as well as the Institute.

The Alumni's shared their experiences and insights on how the Institute could do more student activities to prepare the students better for the industry. They also discussed ways to enhance the alumni engagement and networking opportunities. The Alumni Association and the Institute's management will use these suggestions to plan and execute future events and programs that align with the needs and expectations of the alumni community. Overall, the Alumni Chapter Meet of West Zone was a successful event that allowed the alumni to connect, network, and share their ideas for the betterment of the Institute and the Alumni Association.



Some prominent Alumni's which were present :

- **Mr. Pankaj Karde** – Group Executive Vice President- Institutional Sales at YES SECURITIES
- **Mr. Vatsal Mishra** – Director at Secant and Variate Group/ CTO Hutah Industries
- **Mr. Rohan Lele** – Business Coach
- **Mr. Vivek Panjabi** – Assistant Vice President, IDBI Capital Markets & Securities Ltd

List Alumni's who visited college for guiding the students



Name	Organization & Designation
Mr. Tushar Dodia	Personality Development Trainer, Inspirational & Motivational Speaker!
Mr. Rupen Chawla	Brand Building - Beverages at Unilever
Mr. Vijay Ramachandran	Sales Director - GFA
Ms. Sanha Tandon	Sr. Manager - Danske Bank
Ms. Ruchika Gupta	Founder of Blue Duck Holidays and ShineUp
Mr. Nitin Wader	Director, Market Data & Analytics - Kroll
Mr. Gaurav Kumar	Vice President - Terra Pay
Ms. Ridima Wali	Founder & CEO, Nyra Leadership Consulting
Ms. Ankita Mishra	Sr. HRBP - Amazon
Mr. Ram Bhamani	Retail investor in stocks and freelance financial content writer
Ms. Kinnarie Singh	Trainer at Boston Institute of Analytics

SEPTEMBER-22

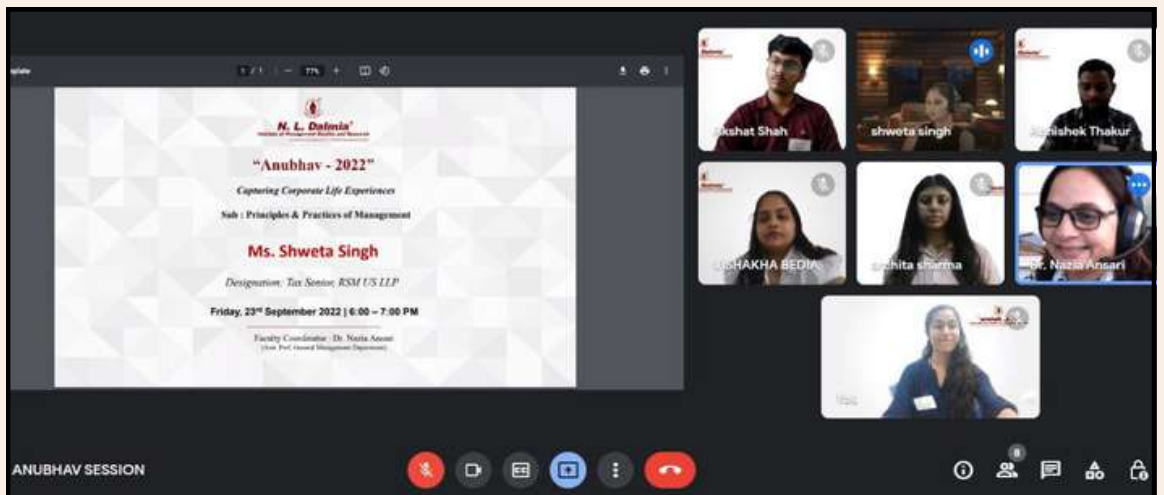


ANUBHAV- GLIMPSE OF CAMPUS TO CORPORATE JOURNEY

Aubhav is an event in which alumni discuss their campus-to-corporate journey with students so that they may grasp the problems and possibilities that come with their journey. Students conversed with alumni and inquired about their concerns.

It was a huge success since over 30 Alumnus shared their work experiences. Students interacted with the alumnus in several groups via Zoom sessions. They realised the value of networking and business contact, and they received an overview of the tasks allocated in various job profiles. This allowed them to learn what basic competencies corporates require from their potential employees.

SEPTEMBER-22



JALSA- a fundraising event

Fundraising is a rich and lovely hobby. It is a happy, confident, and hopeful statement of service. NLDIMSR alumni are the folks who never pass up an opportunity to interact with their old institution. The presence of certain Senior Alumni at "JALSA - A Fund Raising Event" is a good first step.

This event was primarily organised to raise funds towards the construction of the roof of the school in Kondgaon Village, which our Institute has adopted. We are glad to mention that our Alumni have generously contributed to this cause and encouraged students to participate in future efforts. We'd like to thank the NLDIMSR MSR team and Prof Nazia Ansari for organizing Jalsa, a fund-raising event.



SEPTEMBER-22



Placement Season (Alumni as Recruiters)

Many prestigious Alumni visited the campus being on the other side of the table i.e as recruiters. Our Alumni put wonderful essence to the placement season. The Alumni of NLDIMSR stood by students' side in this exciting as well as stressful time of campus life. This season of placements started amazingly well and continued at the same pace.



OCTOBER-22

Here is a list of the Alumni that took part in the same and contributed to their full potential:



- **Ms. Munmun Desai**, Class of 2006, Dy. Managing Director at B&K Securities.
- **Mr. Vishal Bapna**, Class of 2011, Associate Director at Crisil.
- **Mr. Pritesh Shah**, Class of 2013, Senior Consultant at Ernst & Young.
- **Mr. Chintan Lotiya**, Class of 2015, Enterprise Relationship Manager at Bloomberg.
- **Mr. Vishal Pandey**, Class of 2017, Corporate Analyst at Eldridge
- **Mr. Prathamesh Surve**, Class of 2019, Product Marketing Manager at RP tech
- **Ms. Aashna Thawrani**, Class of 2020, Campus Manager at Piramal Capital and Housing Finance



OCTOBER-22



ALUMNI PODCAST:

Through podcasts that the Alumni Association Committee created, students had the opportunity to gain insight from the opinions and experiences of other alumni. In these podcasts, experts share their experience and give suggestions on how to develop one's management and leadership skills. The following podcasts were broadcast on the air:

Alumni: Ritesh Bangera



(Class of 2011)

Organisation: AVP at Deutsche Bank

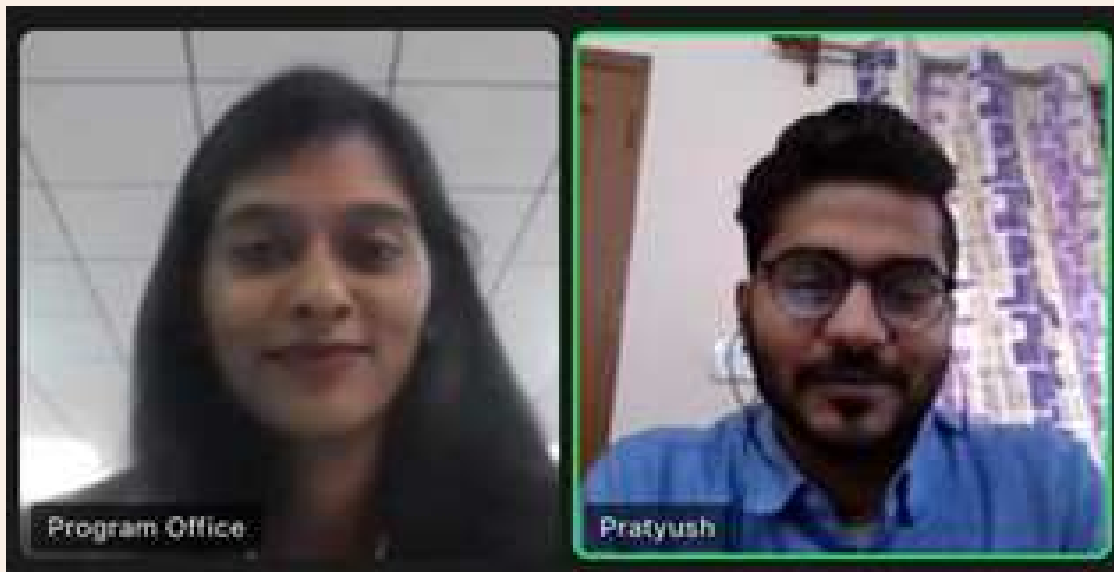
Corporate Experience: 11+ years

Topic of Podcast: "Introduction to Corporate life"

His previous employers included JP Morgan and Morgan Stanley, and he is presently an associate vice president at Deutsche Bank. According to him, developing strong listening skills would help you succeed in the business. Being team-oriented is a requirement. You must give your all in whatever capacity you are employed. You must have excellent time management skills if you want to succeed in any organization. Being a student at NLDIMSR gave him the confidence and exposure he needed to be prepared for the challenges he had faced in the corporate world.

ALUMNI PODCAST:

Alumni: Pratyush Jha



(class of 2020)

Organisation: Management Trainee at L&T

Corporate Experience: 2+ years

Topic of Podcast: “SSS- Success Struggles Stories”

He was offered an internship with L&T. He handled the marketing and product management for a two-wheeler business during his internship, and he did an excellent job that resulted in more product sales. As a product manager, he was given PPO by L&T. Currently, he is in charge of the product side of the company across six states. He states you must collaborate with several teams as a product manager. You must ensure that the job you do improves the organization's performance and your confidence while also improving product sales. The contribution you make to projects will count towards evaluating your performance. He gives his credit for success to college because whatever he learned there helped him in his corporate journey.

NOVEMBER-22



A MEETING OF ALUMNI ASSOCIATION

On December 24, 2022, meeting of Alumni Association was conducted. This meeting was conducted in hybrid mode which was attended by the Sr. Alumni of N.L. Dalmia Institute of Management Studies and Research Alumni Association, Global and Regional Chapter members from across the globe which was led by our Director Prof. M.A. Khan and Head of Alumni Relations- Mr. Anish Shetty. It was a brainstorming session between the members in which various suggestions were put forward regarding the future plans of Alumni Committee, i.e. making Alumni Association a self-sustainable body.



DECEMBER-22

ALUMNI IN FOCUS

MS MUNMUN DESAI, DEPUTY MD AT B&K SECURITIES



ALUMNI IN NEWS

Featuring Live with
Bloomberg Asia TV
on their India Focus Segment

Ms. Munmun Desai
Class of 2006 •
B&K Securities
Deputy Managing Director

N. L. Dalmia
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The graphic features a portrait of Ms. Munmun Desai in a gold saree. The background is white with faint text and logos. A red microphone icon is on the left.

Our alumni, Ms. Munmun Desai, was interviewed live on Bloomberg Asia TV on their India Focus Segment. She shared her anticipation about the RBI policy meeting and the prospects for the Indian fixed income market. We hope that she experiences continued success in her career.

MR. KUNAL VALIA, CO-CIO AT WATERFIELD ADVISORS



ALUMNI IN NEWS

Kunal Valia highlights 6 factors working for India compared to global peers

Mr. Kunal Valia
Class of 2001
CO-CIO Waterfield Advisor

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ET THE ECONOMIC TIMES

The graphic shows a newspaper clipping with a portrait of Mr. Kunal Valia. The background is white with faint text and logos.

An article was published in The Economic Times by our Alumnus of Class of 2001, Mr. Kunal Valia, CO-CIO, Waterfield Advisors. The article provides an insightful take on a few variables favouring India compared to the developed markets

ALUMNI IN FOCUS

MR. DEBANJAN RAYCHOUDHURY, MANAGER – DIGITAL INNOVATION & PRODUCT STRATEGY AT TATA AIA LIFE INSURANCE



ALUMNI IN FOCUS

Congratulations
to our Alumnus
Mr. DEBANJAN RAYCHOUDHURY
(Class of 2015)



on winning The Hercules Of The Year 2021 - 22 Award at the Annual Excellence Program of Tata AIA.

Mr. Debanjan Raychoudhury, a member of the Class of 2015, received the Hercules Of The Year 2021–22 Award at the Tata AIA Annual Excellence Programme. This honour was given to people who consistently showed a desire to go above and beyond the call of duty. We wish him the very best in the years to come and are confident that he will keep making us proud!

MR. RAM KRISHNA, ASSOCIATE DIRECTOR – SALES AT ACTYV.AI



ALUMNI IN FOCUS

Congratulations
to our Alumnus
Mr. RAM KRISHNA
(Class of 2004)



on joining Actyv.ai as
Associate Director - Sales

Mr. Ram Krishna, a 2004 Alumnus, has joined Actyv.ai as an Associate Director in Sales. He has more than 18 years of expertise in business development, enterprise sales, and sales through SaaS channels. His abilities will undoubtedly enable Actyv.ai to progress even further, in our opinion.

ALUMNI IN FOCUS

MR. RITESH BANGERA BUSINESS MANAGEMENT AVP AT DEUTSCHE BANK



ALUMNI IN FOCUS

Congratulations

to our Alumnus
Mr. RITESH BANGERA
(Batch of 2009-2011)



on being associated with Deutsche Bank
as an **AVP in Business Management**

Our acclaimed alumnus Mr. Ritesh Bangera has over 11 years of experience and has worked for Morgan Stanley, JP Morgan Chase, and Deutsche Bank Group. We would like to congratulate him on being a Business Management AVP at Deutsche Bank. We congratulate him on all of his accomplishments and wish him luck in the years to come!

MS. SHARON PICARDO EXECUTIVE DIRECTOR AT MULLENLOWE LINTAS GROUP



ALUMNI IN FOCUS

Congratulations

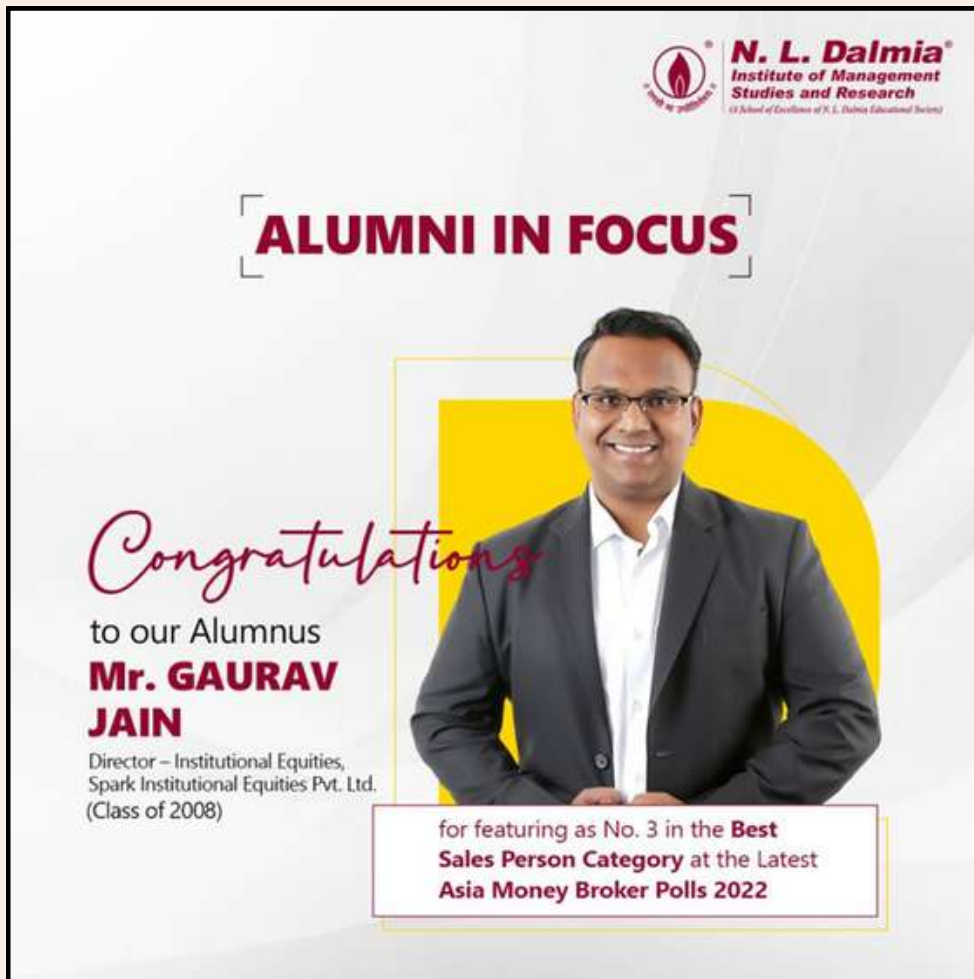
to our Alumna
Ms. SHARON PICARDO
(Class of 2001)



on joining **MullenLowe Lintas Group**
as an **Executive Director**

We are delighted to report that one of our own Alumnae, Ms. Sharon Picardo, has joined MullenLowe Lintas Group as an Executive Director. With 20 years of expertise in both mainline and digital media, we are confident that great things will be accomplished under her direction.

ALUMNI IN FOCUS



**MR. GAURAV JAIN
DIRECTOR INSTITUTIONAL EQUITIES AT SPARK CAPITAL
ADVISORS PRIVATE LIMITED**

Gaurav Jain (MMS 2006–08 Finance) was ranked third in India in the Best Sales Person category in the latest AsiaMoney Broker Polls 2022. This is the fourth year in a row that he has been ranked in the Top 5 in the ASIAMONEY BROKERS POLL 2022, largely regarded as the most thorough in the industry, with over 1100 individual answers from 640 worldwide institutional investors. He has indeed motivated all Dalmians and made us very proud!

MEET *the* TEAM



Prof. (Dr.) M.A. Khan
Director



Prof. Anish Shetty
Head of Alumni-Relations



Anirban Sharma
Co-ordinator



Aditi Pawar
Co-ordinator



Damini Datta
Co-ordinator



Asavari Nirgude
Joint Co-ordinator



Rukkaiya Bhadsorawala
Joint Co-ordinator



Jash Shah
Editor



Pallav Joshi
Editor



Vinayaik Mahajan
Editor



Dikshi Jain
Content-Writer



Sagar Agrawal
Content-Writer