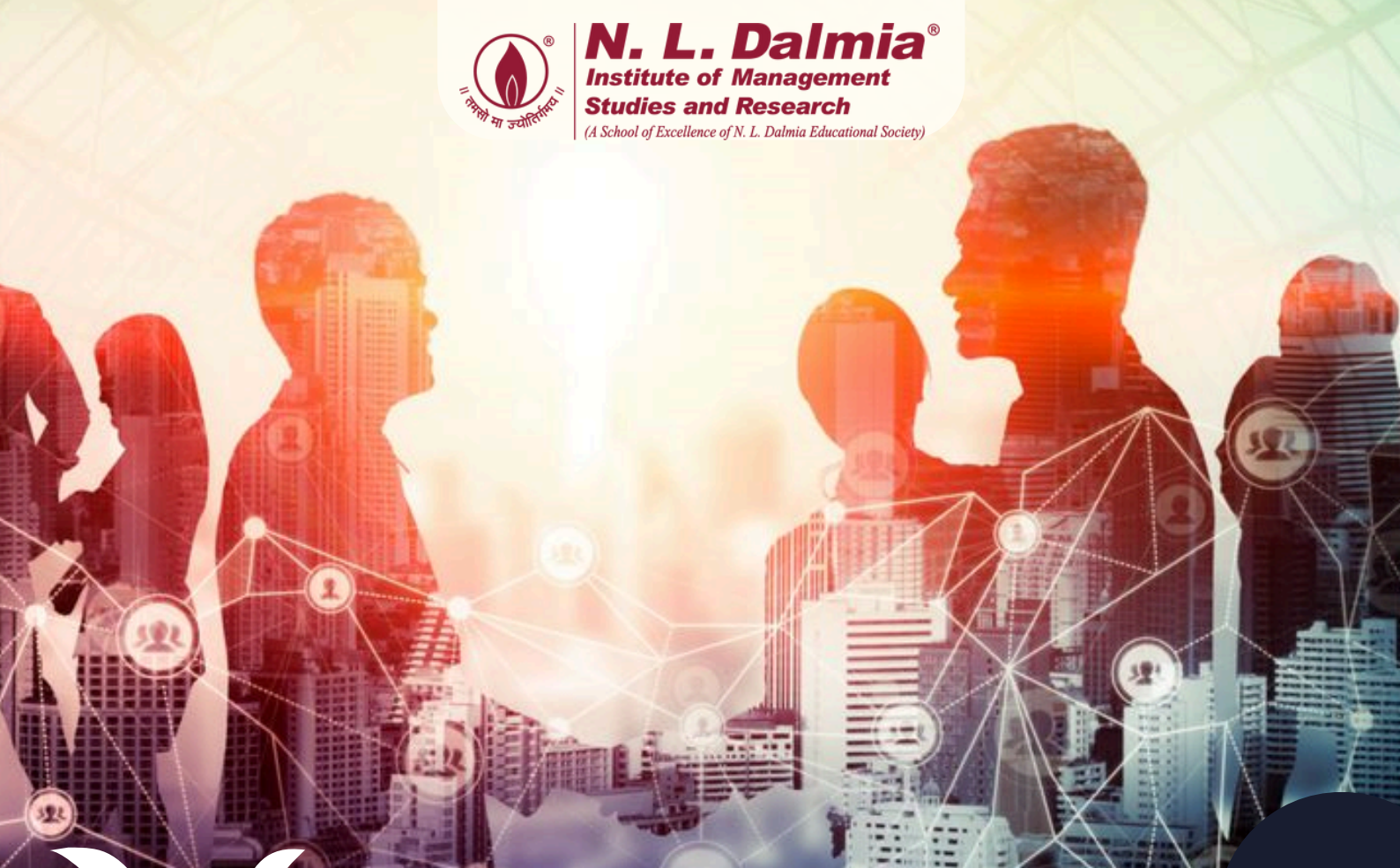




**N. L. Dalmia<sup>®</sup>**  
**Institute of Management  
Studies and Research**  
*(A School of Excellence of N. L. Dalmia Educational Society)*



# Alumni Newsletter **UDAAN**

| VOLUME 5 | JULY TO DEC 2023 |

"Explore the diverse journeys and impactful stories of our alumni community, where shared experiences create lasting connections."

LOOKING BACK , LOOKING FORWARD



<https://www.linkedin.com/school/n-l-dalmia-institute-of-management-studies-and-research/posts/?feedView=all>



<https://www.facebook.com/NLDalmiaOfficial>



<http://www.youtube.com/@nldalmia institute of managem8415>



<https://www.instagram.com/nldalmia institute/?hl=en>

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## ALUMNI INTERACTION DURING INDUCTION



During the induction program for the latest cohort, a session was held on July 25<sup>th</sup>, 2023, where four senior alumni, Mr. Gaurav Jain, Ms. Ruchika Gupta, Mr. Milind Kharkar, and Mr. Ronak Sanghvi shared their valuable insights from their own experiences.

This event aimed to offer students insights into different career paths by connecting them with alumni. They also emphasized the importance of setting clear goals, managing time efficiently, and staying adaptable to the ever-evolving business environment.

They collectively emphasized that the program is not just about academics but also about developing a holistic skill set that will serve us well in the years to come. Their insights underscore the importance of embracing technological advancements and using them to our advantage in the ever-changing world of business.

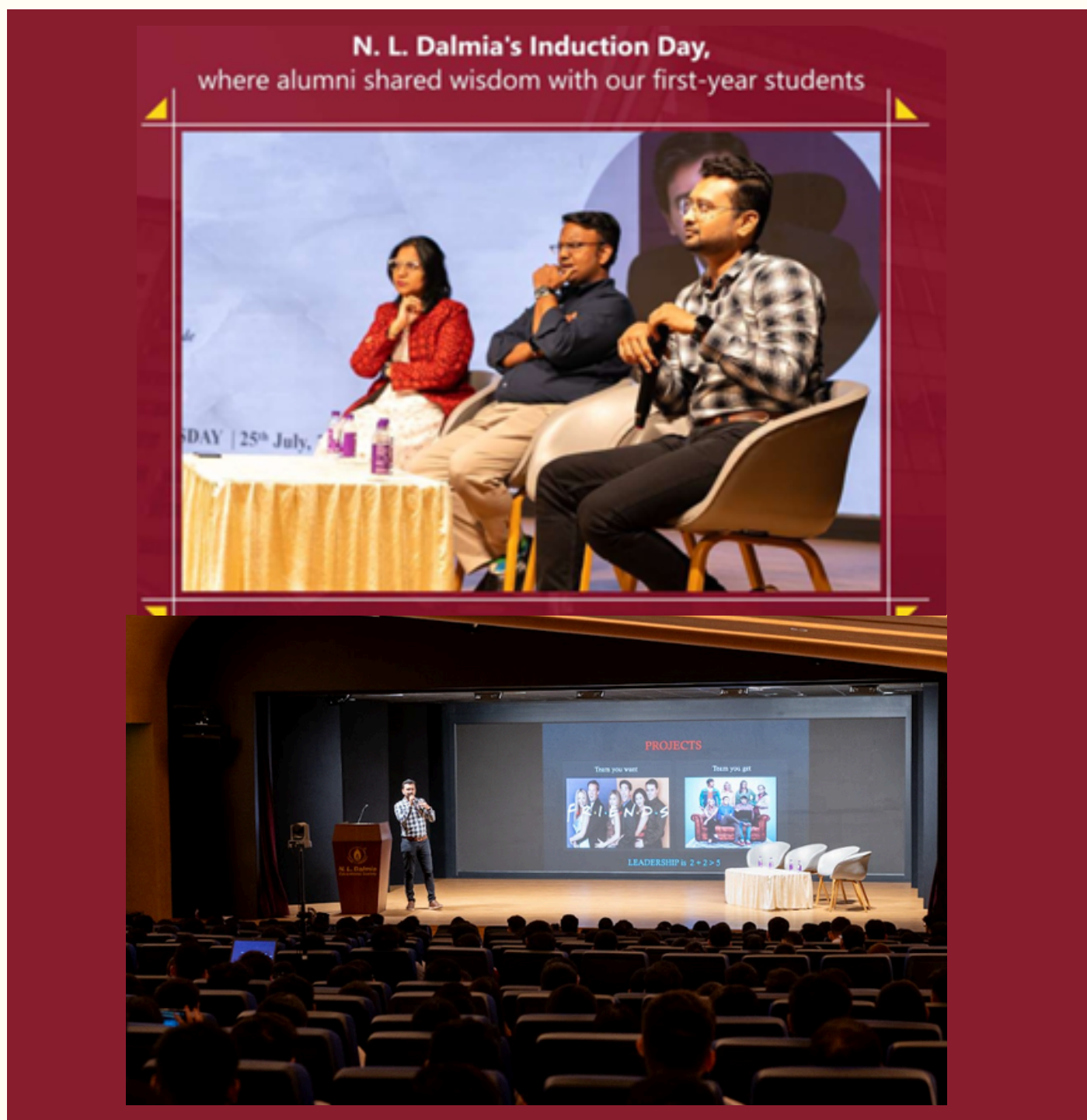
Their advice serves as a gentle reminder that *“Success is not merely a matter of chance but rather a product of dedication, perseverance, and an open mind.”*

Gratitude was extended to the senior alumni for generously sharing their professional journeys and wisdom with the new batch.



## ALUMNI INTERACTION DURING INDUCTION

At N. L. Dalmia, we believe in the power of shared experiences. Our alumni took center stage, bearing the torch for our new batch on July 25<sup>th</sup>, 2023. A heartfelt thanks to them for making the induction program unforgettable for all our first-year students.



## NAVIGATING THE MAZE OF SUCCESS: LESSONS FROM THE ALUMNI GUEST SESSION



The guest session was a transformative experience for the students. Thanks to alumni Mr. Milind Kharkar and Ms. Ruchika Gupta. Drawing inspiration from the book, "Who Moved My Cheese?" on 4<sup>th</sup> August, 2023, they illuminated the maze of life and career with profound insights. Mr. Milind Kharkar's analogy of the maze as our pursuit of happiness resonated deeply, urging us to adapt fearlessly.

Ms. Ruchika Gupta's entrepreneurial journey reinforced the power of perseverance and innovation. Their guidance didn't stop at storytelling; they fostered an environment of open dialogue, sharing practical advice and networking strategies. As we embark on our journey, we carry with students the wisdom to navigate change and overcome challenges.

This session wasn't just about words; it was about igniting a fire within students to thrive in an ever-changing world.

What truly set this guest session apart was not just the wisdom imparted by Mr. Milind Kharkar and Ms. Ruchika Gupta but also their genuine commitment to mentoring and guiding the students.

Throughout the session, they fostered an environment of open dialogue and shared experiences, encouraging students to ask questions, seek advice, and challenge their own perspectives. Their personalized anecdotes and practical advice resonated deeply with the students, leaving a lasting impression on all the students.

## ALUMNI INSIGHTS: EMPOWERING FUTURES THROUGH SUMMER INTERNSHIP PROJECT PRESENTATION

On 11<sup>th</sup> and 12<sup>th</sup> of August, 2023, senior alumni supported the PGDM batch of 2022 - 24 by assessing their Summer Internship Project (SIP) reports through presentations and viva sessions. During these summer internship presentations and viva sessions, students had the opportunity to discuss their internship experiences, highlight completed projects, and shared significant insights they gained. Alumni, drawing from their own experiences, openly shared the challenges they faced and offered practical advice.

This exchange of knowledge was instrumental in providing current students with a realistic perspective on the transition from academia to the professional world. This activity provided students with crucial feedback and guidance on improving their research reports and presentation skills for future placements. Alumni recounted their journeys, obstacles faced, and shared practical tips, facilitating a rich exchange of insights. The initiative resulted in a multifaceted learning experience, highlighting the importance of mentorship and practical application of classroom theory.



*Senior's SIP  
Project Viva*



## ALUMNI WHO PARTICIPATED IN SIP PRESENTATION AND VIVA

<b>Name of Alumni</b>	<b>Company Working</b>	<b>Designation</b>
<b>Mr. Palak Shah</b>	<b>ITI Alternate Funds</b>	<b>Fund Manager</b>
<b>Mr. Ankur Kalani</b>	<b>Citi Bank</b>	<b>Assistant Vice President</b>
<b>Mr. Rushit Shah</b>	<b>Citicorp Services India Private Ltd.</b>	<b>Project Specialist</b>
<b>Mr. Ankit Jhaveri</b>	<b>Deutsche Bank</b>	<b>Associate</b>
<b>Mr. Manogna Vaidya</b>	<b>Citicorp Services India Private Ltd.</b>	<b>Assistant Vice President</b>
<b>Mr. Rohit Dubey</b>	<b>HDFC Pension</b>	<b>Chief Risk Officer</b>
<b>Ms. Nupur Saxena</b>	<b>Viacom 18 Media Pvt Ltd.</b>	<b>Head Revenue</b>
<b>Mr. Ronak Sanghavi</b>	<b>Amazon</b>	<b>Content Insight Manager</b>
<b>Mr. Vivek Punjabi</b>	<b>IndusInd Bank</b>	<b>Division Vice President</b>
<b>Ms. Ankita Shah</b>	<b>ICICI Home Finance Company</b>	<b>Manager- Employee Services and Delivery</b>
<b>Ms. Semina Sodawala</b>	<b>Infra Market</b>	<b>Associate General Manager</b>
<b>Mr. Darshil Shah</b>	<b>Baroda BNP Paribas Mutual Fund</b>	<b>Investment Specialist</b>

## A MILESTONE ACHIEVEMENT: SAQS ACCREDITATION



In a significant stride towards academic excellence, the N. L. Dalmia Institute of Management Studies and Research has been accredited by the esteemed International South Asia Accreditation by AMDISA; South Asian Quality Assurance System (SAQS). This significant milestone is a testament to our commitment to academic excellence and continuous improvement.

In July 2023, a group of 20 alumni interacted with the SAQS Peer Review Team. Their insights and experiences provided invaluable perspectives that greatly contributed to the positive outcome of the review process. We are immensely grateful for their time, effort, and continued connection to our institute.

The SAQS accreditation underscores our dedication to providing a quality education that meets international standards. It is a rigorous process that evaluates our institute's activities against stringent criteria, with a special focus on executive education.

We extend our deepest gratitude to our alumni for their role in this achievement. Their success stories inspire us, and their feedback helps us grow. As we celebrate this accomplishment, we look forward to their continued involvement in our journey towards academic excellence.

Thank you, dear alumni, for helping us reach this milestone. Your support makes us stronger.

## NAAC ACCREDITATION PROCESS



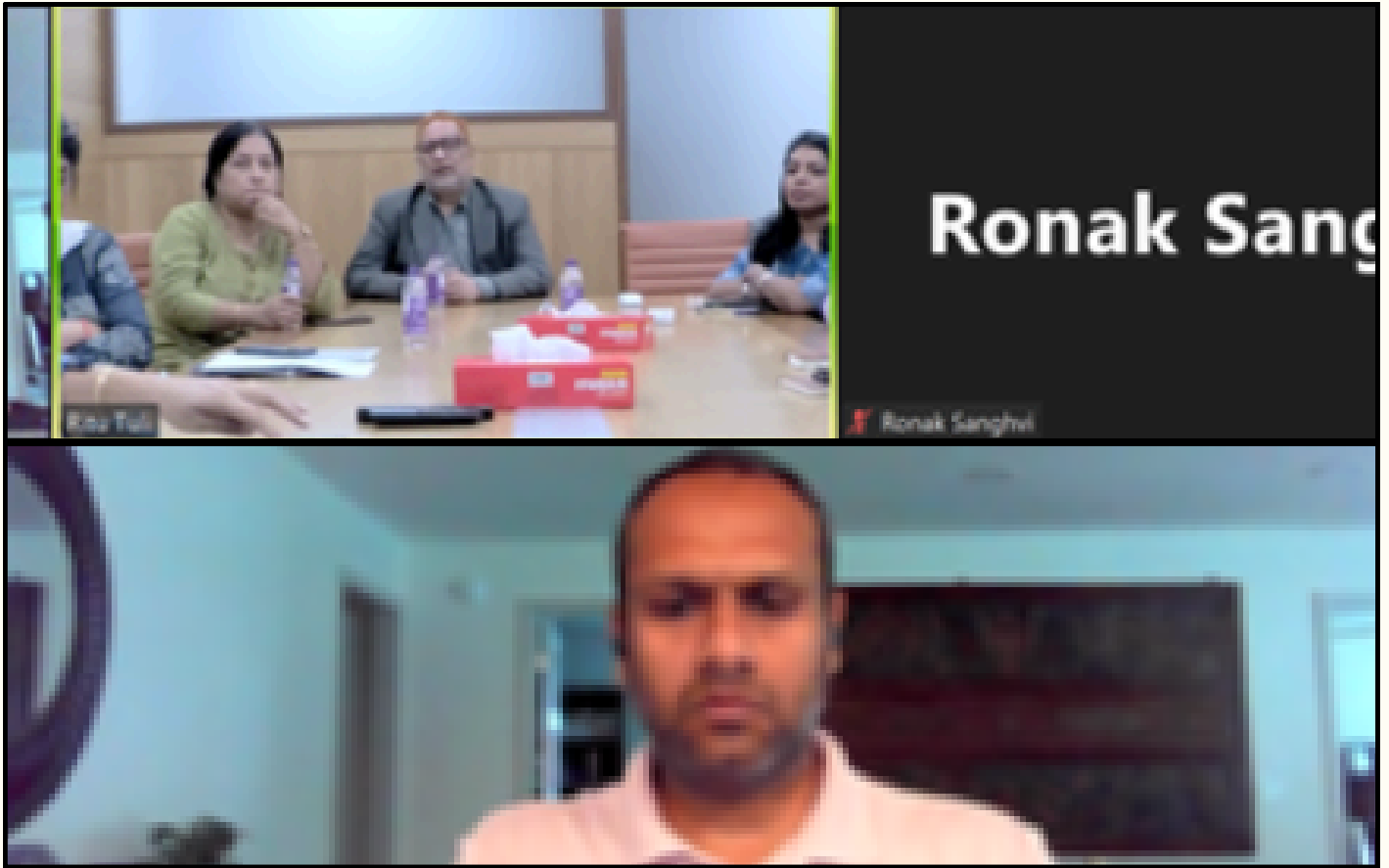
NAAC accreditation is a quality assurance process by the National Assessment and Accreditation Council (NAAC) that evaluates and certifies the academic and institutional performance of higher education institutions in India.

We are proud to announce that our institute, N. L. Dalmia Institute of Management Studies and Research, has been awarded an **A+ grade**.

We're immensely grateful to our alumni for their valuable contribution to the NAAC accreditation process which was held in August 2023.



## ALUMNI ASSOCIATION



In December 2023, a significant meeting of the Alumni Association took place, featuring active participation from the senior alumni of the N. L. Dalmia Institute of Management Studies and Research.

This hybrid-mode meeting, allowing both in-person and virtual attendance, was conducted under the direction of our esteemed director, Prof. Dr. M.A. Khan.

During an engaging brainstorming session, the members enthusiastically offered plenty of suggestions and innovative ideas for the Alumni Committee's forthcoming goals. Their collective input is expected to shape the future direction and initiatives of the association, ensuring continued growth and engagement within our alumni community.

## "FROM PRACTICE TO PERFECTION: MOCK INTERVIEWS FOR JOB SEEKING GRADUATES"

### *Senior Mock Interviews*



In a recent endeavor aimed at preparing senior batch students for the professional landscape, our institution organized mock interviews conducted by esteemed alumni. The alumni's involvement in this initiative not only simulated real-world scenarios but also provided tailored guidance and constructive feedback. Beyond technical proficiency, the initiative focused on building confidence among the students.

The personalized approach of these mock interviews, spanning diverse industries, allowed students to receive feedback on technical skills, communication style, and overall job market preparedness. This feedback, delivered by alumni who have walked similar paths, serves as a valuable tool for refining interview strategies.

This initiative is more than just a preparatory step; it serves as a bridge between generations, reinforcing the sense of community that defines our institution. The exchange of knowledge and wisdom between alumni and current students enriches the educational experience.

## ALUMNI WHO PARTICIPATED IN MOCK INTERVIEWS FOR JOB SEEKING GRADUATES

<b>Name of Alumni</b>	<b>Company Working</b>	<b>Designation</b>
<b>Mr. Sushil Bhojwani</b>	<b>Spark Capital</b>	<b>Managing Partner</b>
<b>Mr. Ankit Morakhia</b>	<b>Kotak Mahindra Bank</b>	<b>Vice President</b>
<b>Mr. Rahul Totla</b>	<b>HSBC Mutual Fund</b>	<b>Vice President</b>
<b>Mr. Akash Singh</b>	<b>Systematix Group</b>	<b>Senior Associate</b>
<b>Mr. Divyesh Dagli</b>	<b>Yes Bank</b>	<b>Vice President</b>
<b>Mr. Akhil K Gupta</b>	<b>Rapidus Retail</b>	<b>Founder</b>
<b>Mr. Ronak Sanghvi</b>	<b>Amazon</b>	<b>Content Insights</b>
<b>Ms. Ankita Shah</b>	<b>ICICI Home Finance Company</b>	<b>Manager</b>
<b>Mr. Tejas Fadia</b>	<b>Teravista.io Pvt. Ltd.</b>	<b>Co-founder</b>
<b>Mr. Gaurav Kumar</b>	<b>TerraPay Solutions Pvt. Ltd.</b>	<b>Vice President</b>
<b>Ms. Shweta Singh</b>	<b>RSM LLP</b>	<b>Senior level 2</b>
<b>Mr. Varun Jain</b>	<b>Kotak Mahindra Bank</b>	<b>Senior Manager</b>
<b>Ms. Mansi Varma</b>	<b>Capgemini</b>	<b>Senior Global Marketing Manager</b>
<b>Mr. Arjit Pandey</b>	<b>B &amp; K Securities Pvt. Ltd</b>	<b>Senior Manager</b>



## ALUMNI WHO PARTICIPATED IN MOCK INTERVIEWS FOR JOB SEEKING GRADUATES

Name of Alumni	Company Working	Designation
Mr. Mubassir Bakir	AuthBridge Research	Assistant Vice President
Ms. Ankita Bora	Elara Capital	Equity Research Analyst- Vice President
Ms. Maithili Save	Deutsche Bank	Assistant Vice President
Mr. Gaurav Jain	Aventus Capital	Director
Mr. Neel Shah	Deutsche Bank	Vice President
Mr. Pratik Bajaj	BNP Paribas	Senior Business Analyst
Mr. Rohit Pandita	Kloudq Technology Ltd	Chief Customer Success Officer
Ms. Saloni Porwal	Aditya Birla Sun Life	Manager
Mr. Jayesh Fargose	BNP Paribas	Manager
Mr. Keshav Kanoria	FE International	Senior Associate
Mr. Rishab Jain	PwC	Manager
Mr. Nishith Sanghavi	India Ratings & Research	Associate Director
Mr. Manogna Vaidya	Citi Bank	Assistant Vice President
Mr. Hitesh Sharma	JP Morgan	Assistant Vice President
Mr. Jigar Shah	JM Financial Ltd.	Assistant Vice President
Mr. Harsh Mittal	ICICI Securities Ltd.	Equity Research Analyst- Vice President
Mr. Biswajit Chowdhury	Mahindra & Mahindra Ltd	Manager SCM
Mr. Pankaj Karde	Asit C Mehta Investment Intermediates Ltd	President and Head - Institutional Equities

# GUEST SESSION BY MR. RONAK SANGHVI



Exploring The Intricacies of  
**Brand Management**  
with  
**Mr. Ronak Sanghvi**  
Content Insights Manager, Amazon,  
and our very own Alumni



**Exploring The Brand World**  
The workshops discussed different OTT brands, exploring the intricacies of brand personification.



Delighted to share an exclusive recap of a recent alumni-driven brand management session by our eminent alum, Mr. Ronak Sanghvi, for second-year marketing students. The session was held on November 4<sup>th</sup>, 2023 and proved to be highly beneficial offering valuable insights into the ever-evolving realm of brand management. Mr. Ronak, an experienced expert, guided students in establishing and nurturing a brand in today's competitive landscape. The session focused on the impact of Over-The-Top (OTT) platforms, exploring how brands personify their offerings to establish a significant connection with the masses. He explored the OTT platforms in-depth, emphasizing the significance of brand personification, and showcasing examples of how prominent brands relate to diverse audiences.

The interactive Q&A session at the end gave students a chance to engage directly with Mr. Sanghvi, exploring into industry trends and personal anecdotes, and fostering a deeper understanding of brand management nuances. The impact on students was evident, as they departed with a broader perspective on brand management and a revitalized passion for their chosen field, thanks to Mr. Ronak Sanghvi's practical insights and industry wisdom.

## GUEST SESSION BY MR. GAURAV KUMAR



Alumni Relations Team with Ace Club (Marketing Club) of N. L. Dalmia Institute of Management Studies and Research organized a student interactive Guest Speaker session on the topic, ‘Career Opportunities in Digital Payments and BFSI’ for the 2<sup>nd</sup> year PGDM-Marketing students on 29<sup>th</sup> July, 2023.

The Speaker was Mr. Gaurav Kumar, Vice President of Payment Products, TerraPay who enlightened the audience with his knowledge about payment products and career opportunities.

The lecture began with Mr. Gaurav Kumar introducing himself and briefing the students about payment modes used in the past and the new ones.

Followed by a discussion on the market dynamics in the past and the current scenario and some important payment terminologies, an in-depth discussion on the different digital channels and cards, the benefits of the same, and what opportunities are there for students to grow their career in this sector.

He also gave a glimpse of the “Buy Now Pay Later” Model.

On December 7<sup>th</sup>, 2023, the first-year Marketing and HR students at our institute had the privilege of attending an enlightening session on “Personal Branding: Cultivating Your Unique Identity”. The speaker, with his wealth of experience, emphasized the power of personal branding in standing out from the crowd and unlocking better job opportunities. He shared personal anecdotes and real-world examples to illustrate the importance of personal branding in career advancement, gaining recognition, and exerting influence. Both the sessions was very insightful and interactive. The students were captivated and engaged, posing multiple intellectual questions to the speaker.



## GUEST SESSION BY MR. SAMEER SHAH



On Friday, 1<sup>st</sup> September 2023, N. L. Dalmia Institute of Management Studies and Research hosted a guest session on “Credit Risk Management” for the 2<sup>nd</sup> year PGDM-Finance students, with the collaboration of both the Finance Forum and the Alumni Relations Team. The Guest Speaker for the session was Mr. Sameer Shah (Sr. Vice President Citi Group, New York) an alumnus of our college, an expert with immense experience in the field of Credit risk, who enlightened the students with his enormous knowledge of counterparty risk in the corporate banking industry. His in-depth knowledge and real-world insights provided a unique perspective on the intricacies of credit risk assessment and mitigation strategies.

The students actively participated in the session, engaging with Mr. Sameer Shah through questions and discussions. They gained valuable practical knowledge on how to identify, analyze, and manage credit risks associated with corporate clients in the banking sector. This knowledge will be instrumental in preparing them for future careers in finance, particularly those specializing in corporate banking or risk management.

## GUEST SESSION BY MR. PALAK SHAH



On October 28<sup>th</sup>, 2023, Mr. Palak Shah, a Fund Manager at ITI Alternate Fund, conducted a guest session on equity research. The session covered various career paths, including roles such as Fundamental Analyst, Data Analyst, ESG Analyst, Credit/Rating Analyst.

During the guest session, The Speaker emphasized on importance of procuring skills such as financial modelling, data analysis, industry research, and effective communication. Students gained valuable insights into potential career trajectories, with a focus on ESG analysis. Financial analysis was a key topic, with Mr. Palak stressing the importance of scrutinizing key financial statements.

The session provided practical tips for interview preparation, covering technical questions and the nuances of company analysis. He encouraged students to continue learning and to dive deeper into finance concepts. The session concluded with an interactive Q&A, showcasing students the eagerness to learn more about the industry.

Overall, the session with Mr. Palak Shah was a great success, offering the students a glimpse into equity research careers, crucial skills, and the art of financial analysis. All the students left the session feeling inspired and well-equipped for their professional journeys in the Capital Markets.

## GUEST SESSION BY MR. BURHANUDDIN RATLAMWALA



On 17<sup>th</sup> November 2023, Alumni Relations Team along with the Ace Club of N. L. Dalmia Institute of Management Studies and Research organized an enriching guest speaker session for the 1<sup>st</sup> and 2<sup>nd</sup> year PGDM Marketing students as well as PGDM Business Analytics students. The session was graced by Mr. Burhanuddin Ratlamwala, the founder of Bratzdigital, who shared his profound knowledge about digital marketing.

Mr. Ratlamwala began the session by sharing his experiences from his tenure at Maple Digital Technology, where he led the marketing department and E-commerce. His insights into the industry were invaluable for the students, providing them with a real-world perspective on digital marketing.

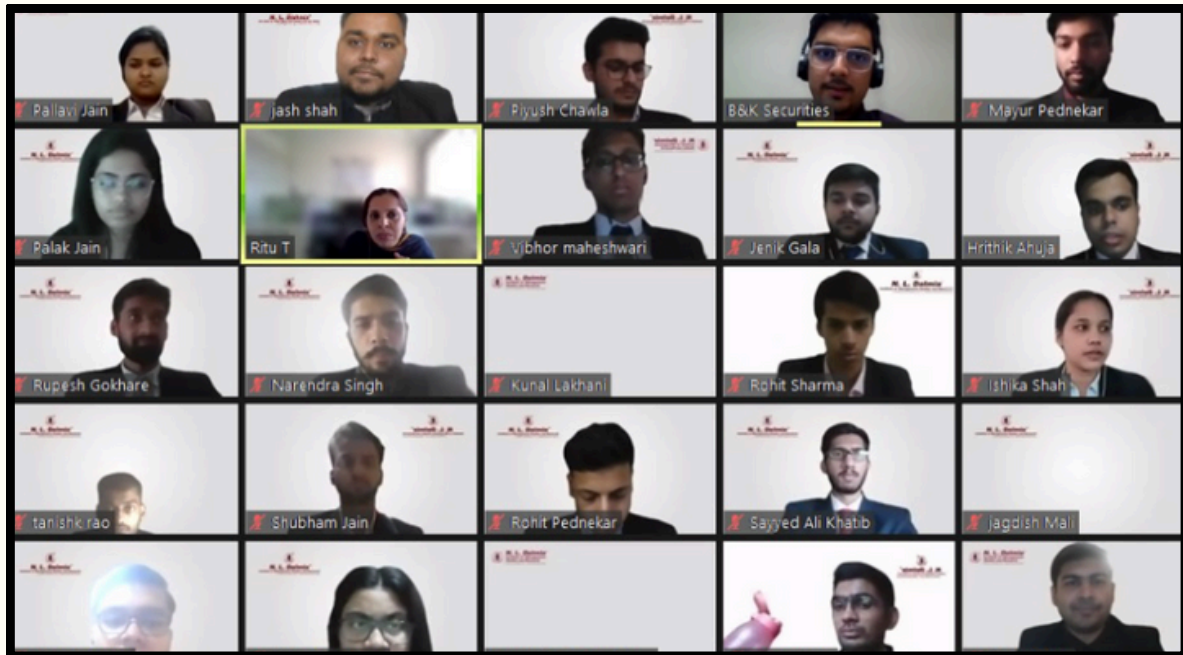
The highlight of the session was -

Mr. Ratlamwala's detailed explanation of Google ad inventories. He demonstrated the Google ad dashboard and discussed how to calculate the Return on Ad Spend (ROAS) and the engagement rate on social media platforms. His practical approach helped students understand these complex concepts with ease.

The session was both practical and technical, sparking intellectual curiosity among the students. They actively participated in the discussion, asking insightful questions and engaging in meaningful dialogue with Mr. Ratlamwala.



## PRE PLACEMENT TALK



A recent pre-placement talk by the Alumni Relations Team at N. L. Dalmia Institute of Management Studies and Research shed light on the promising opportunities for finance and marketing students. This insightful event brought together seasoned industry professionals - alumni Ms. Munmun Desai & Mr. Arjit Pandey from B&K Securities,

Mr. Nikunj Jain from Orient Capital, Mr. Devam Parikh from Neo Capital, Mr. Atif Azim from Darashaw, and Mr. Mayur Agrawal from Kotak Securities with our second-year students. In total 34 students got the Placement Offer from our Alumni.

The alumni not only shared their inspiring career paths and industry expertise but also gave an insider's view of their companies' cultures, values, and enticing career opportunities.

By exploring different dimensions of finance and securities, students gained the knowledge they need to make informed career choices. The engaging Q&A session further empowered students, addressing their questions and offering practical advice for the placement process.

This event served as a vibrant connection between aspiring professionals and industry leaders, fostering mentorship and unlocking potential career paths. With the combined wisdom of our esteemed alumni and the dedication of our faculty, our students are well-equipped to succeed in the ever-changing world of business.



## “ALUMNI MENTORSHIP: SUMMER INTERNSHIP MOCK INTERVIEWS”



The Alumni Relations Team organized mock interviews for first-year PGDM students to prepare them for the Summer Internship selection process. Through structured sessions and personalized feedback, the committee aimed to boost student's confidence and readiness for the corporate world.



The mock interviews aimed to bridge the gap between theory and practical, familiarizing students with interview formats, questions, and expectations of employers. Additionally, they aimed to instill soft skills such as communication and critical thinking essential for success in the corporate arena.



Sessions were designed to replicate authentic interview settings, offering a variety of formats led by alumni mentors. Emphasis was given to personalized feedback to address individual strengths and weaknesses. Post-interview debriefing sessions encouraged reflection and continuous improvement.

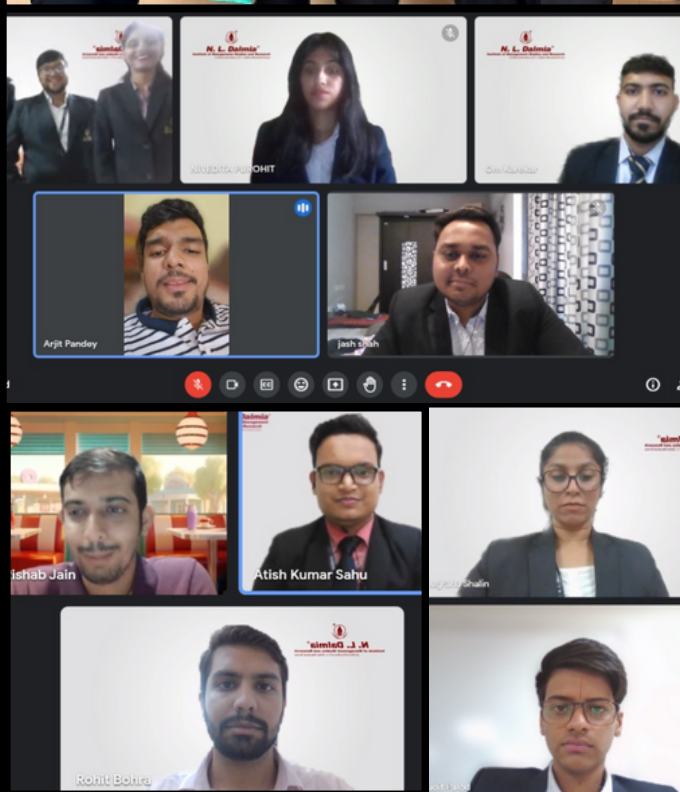
The initiative received positive feedback, with students appreciating its practical relevance and reporting improved skills and confidence. Many secured internships as a result. Alumni mentors expressed satisfaction in contributing to the professional development of future leaders. By providing experiential learning and mentorship, students were equipped with valuable skills and insights for success in corporate internships and beyond.

## ALUMNI WHO PARTICIPATED IN THE MOCK INTERVIEWS FOR SIP

<b>Name of Alumni</b>	<b>Company Working</b>	<b>Designation</b>
<b>Mr. Rohan Lele</b>	<b>Quantum Leap Learning Solution</b>	<b>Business Coach</b>
<b>Mr. Ankit Mahajan</b>	<b>PKC Advisory</b>	<b>Consultant</b>
<b>Mr. Mehul Meghji Kataria</b>	<b>Capricon Realty Private Limited</b>	<b>Executive Assistant</b>
<b>Mr. Gaurav Mehta</b>	<b>Goldfish Capital Advisors Pvt. Ltd.</b>	<b>Research Analyst</b>
<b>Mr. Gaurav Kumar</b>	<b>TerraPay Middle East</b>	<b>Vice President</b>
<b>Mr. Darshan Gole</b>	<b>BNY Mellon</b>	<b>Vice President</b>
<b>Mr. Aakash Kakkad</b>	<b>iFinex Inc &amp; Chainbox Infotech</b>	<b>Founder</b>
<b>Mr. Jay Zaveri</b>	<b>Royal Dutch Shell</b>	<b>Project Manager</b>
<b>Mrs. Monisha Agrawal</b>	<b>JLL India</b>	<b>Director</b>
<b>Mr. Divesh Dagli</b>	<b>Yes Bank</b>	<b>Group Executive VP Head</b>
<b>Mr. Anup Kulkarni</b>	<b>Crisil Ltd.</b>	<b>Senior Credit Analyst</b>
<b>Mr. Akhil Gupta</b>	<b>Rapidus Retail</b>	<b>Founder</b>
<b>Mr. Sanket Gadkari</b>	<b>Knight Frank India Pvt. Ltd.</b>	<b>Assistant Vice President</b>
<b>Mr. Ankur Kalani</b>	<b>Citi Group</b>	<b>Assistant Vice President</b>
<b>Mr. Vivek Punjabi</b>	<b>IDBI Capital</b>	<b>Assistant Vice President</b>
<b>Mr. Raghu Bharathan</b>	<b>PWC</b>	<b>Associate Director</b>
<b>Mr. Ankit Jhaveri</b>	<b>Deutsche Bank</b>	<b>Associate</b>
<b>Mr. Subodh Bidawatka</b>	<b>Accenture</b>	<b>Investment Banker</b>
<b>Mr. Manogna Vaidya</b>	<b>Citi Group</b>	<b>Assistant Vice President</b>



# A Glimpse of our Alumni Relations Team!





# A Glimpse of our Alumni Relations Team!





## VOTE OF THANKS

*Alumni play a very essential role in supporting current students, creating a sense of community, and preparing them for life after NLDIMSR. Right from sharing top tips with incoming students, providing career advice and mentoring students, the importance of alumni to their Institution is immense.*

*NLDIMSR has a strong connection with its Alumni and believes in cherishing the relationship with them, by involving them in sessions and events conducted in the Institute.*

*NLDIMSR is profoundly enhanced by these dedicated Alumni, who give their precious time and energy to support the work and mission of the Institute.*

*Thank you!*

*-Alumni Relations Team.*

# MEET *the* TEAM



**Prof. Dr. M.A. Khan**  
Director



**Prof. Ritu Tuli**  
Head of Alumni - Relations



**Rohit Bohra**  
Coordinator



**Vishakha Sharma**  
Joint Coordinator



**Mitali Nagpal**  
Joint Coordinator



**Chaitali Chavan**  
Strategy Head



**Rensee Dhameliya**  
Content and Creatives  
Head



**Krishna Agarwal**  
Creatives  
Team



**Nandini Patil**  
Content  
Team



**Ridima Jain**  
Content  
Team



**Simran Jha**  
Content  
Team



**Laxmi Kamdar**  
Content  
Team



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